



Export Controls & Compliance Roundtable Discussion: Jurisdiction: State v. Commerce

**Thursday • March 8, 2007 • 3:00 – 5:00 p.m. • The Heritage Club
Immediately followed by NAITA's Member Mixer**

Managing the export of aerospace and defense hardware, services, and technical data presents unique challenges not faced by commodity exporters. *Jurisdiction: State v. Commerce* is the first step in determining whether or not an export license is required and which U.S. Government agency controls that export.

This roundtable will provide an introduction to a process-orientated approach to Export Control Jurisdiction Decision-Making for End-items, Components, Accessories, Attachments, Parts or Systems ("Items") to be exported from the United States. The process used to determine whether an item is subject to the International Traffic in Arms Regulations (ITAR), *i.e.*, on the United States Munitions List (USML) is known as a "jurisdictional" analysis. The analysis will consist of determining which agency has jurisdiction – DDTCC (U.S. Department of State Directorate of Defense Trade Controls) or BIS (U.S. Department of Commerce Bureau of Industry & Security). Jurisdictional analysis will be reviewed to determine if the item is classified on the USML, *i.e.*, which Roman numeral "Category" describes the item. Discussion will continue to "classification" analysis for dual-use items to determine where an item is classified on the CCL (BIS Commerce Control List) and which ECCN (Export Control Classification Number) is applicable.

Henry H. ("Bucky") Waller III, Director, Technology Control, QinetiQ North America Operations & Westar Aerospace & Defense Group, Incorporated, will lead the discussion and share a decision tree and best practices for making the jurisdiction determination. Mr. Waller has been responsible for export compliance for Westar since January 2005. As the Technology Control Officer, Mr. Waller implements the DSS required Technology Control Plan and manages exports across all of Westar Inc. In November 2006, Mr. Waller assumed export control responsibilities for QinetiQ North America Operations while continuing that function for Westar A&DG Inc.

Mr. Waller earned a B.S. in Aerospace Technology from Middle Tennessee State University and an M.S. degree in General Administration from Central Michigan University. He most recently has completed an M.S. in International Strategic Studies from the U.S. Air Force, Air University, Air War College. LTC (Retired) Waller has also had extensive military education.

Export Controls & Compliance RESERVATION FORM

March 8 • 3:00 – 5:00 p.m. • The Heritage Club • Washington Street

Registration Fee for the Roundtable Discussion: \$10/ NAITA member - \$20/ non-member

NAITA members & guests attending the Roundtable Discussion are invited to attend the Member Mixer at no charge.

NO-SHOWS WILL BE BILLED–Substitutions Accepted

____ ***I will attend the Roundtable Discussion.*** ____ ***I will attend the NAITA Member Mixer.***

NAME _____ TITLE _____

COMPANY _____ PHONE _____ FAX _____

ADDRESS _____ email _____

CITY _____ STATE _____ ZIP _____

Please Fax Your Reservation to: 256.532.3704 or email rsvp@naita.org.

Mail check to: NAITA • P.O. Box 2457 • Huntsville, AL 35804

Contact NAITA at 256.532.3505 or naita@naita.org for further information.

Reservations & Cancellations Must Be Received Prior to Monday, March 5, 2007.