



Export Controls & Compliance Roundtable Discussion: DDTC Registration & ITAR Agreements

**Thursday • October 29, 2009 • 3:00 – 5:00 p.m.
at the Chamber of Commerce of Huntsville/Madison County • 225 Church Street • 35801**

All manufacturers, exporters, and brokers of defense articles, defense services, or related technical data, as defined on the United States Munitions List (Part 121 of the ITAR), are required to register with the Directorate of Defense Trade Controls (DDTC). Agreements in the form of Technical, Manufacturing or Warehouse are required when defense services are provided to foreign persons or organizations.

Bob Davis and **Josh Keeton of Excelerate Inc.** will discuss Registration – the 1st step to international defense trade – and the more involved Technical Assistance Agreements (TAAs), Manufacturing License Agreements (MLAs), and Warehouse Distribution Agreements (WDAs) that are necessary when fulfilling defense services for foreign customers. The new “DSP-5 vehicle” for electronic submission of agreements will also be covered. Time will be available for Q&A and discussion on any ITAR-related issues following the presentation. *Questions related to ITAR issues are also encouraged in advance and can be sent to naita@naita.org.*

About our Speakers:

Robert Davis – Corporate Vice President at Excelerate Inc. Bob leads the consulting and exporting activities at Excelerate where he is a DDTC Empowered Official. He has held various management roles in Engineering, Sales, Manufacturing, Quality and Operations for Futaba Corporation.

Josh Keeton – International Business Coordinator, Excelerate Inc. Josh works with a variety of customers both foreign and domestic on international defense transactions. He has assisted many U.S. defense companies in their DDTC registration as well as the development of export licenses and agreements.

Excelerate Inc. – Located in Madison, Excelerate is DDTC registered with a focus on the defense and aerospace markets and the processes and actions necessary for the successful trade of controlled products via the International Traffic in Arms Regulations (ITAR) for Defense Trade and the Export Administration Regulations (EAR) for Commerce Export Licenses. The company specializes in ITAR consulting and export licensing for small to medium size companies that want to expand their business to the international market.

RESERVATION FORM: State Dept. Registration & Agreements

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Registration: _____ NAITA Member \$15/person _____ Non-NAITA Member \$25/person

NAME _____ TITLE _____

COMPANY _____ PHONE _____ FAX _____

ADDRESS _____ email _____

CITY _____ STATE _____ ZIP _____

Please Fax Your Reservation to: 256.532.3704 or email rsvp@naita.org.

Mail check to: NAITA • P.O. Box 2457 • Huntsville, AL 35804

Contact NAITA at 256.532.3505 or naita@naita.org for further information.

Reservations & Cancellations Must Be Received Prior to October 26, 2009. Substitutions Accepted.