



U.S Department of Commerce Birmingham Export Assistance Center

Presents

Export Payments and Financing: Getting Paid for Your Export Sales

When: Thursday, August 28, 2008 9:00 am – 1:00 pm (Lunch provided)

Where: Marriott Shoals Hotel, 800 Cox Creek Parkway, Florence 35630
Meeting Room – Muscle Shoals

With the value of the dollar at record levels, U.S. and Alabama exports are growing. Few exporters can afford the high cost of slow paying export receivables, protracted collection efforts, or the absorption of bad debt. Market pressure is intense for exporters to offer competitive terms. This workshop will present a thorough overview of export payment options, export financing alternatives, and ways to mitigate foreign risk. This event is a must for executives and their support staff at companies engaged in exporting or seriously considering the export market. Business owners, credit managers, sales managers, and credit staff are all encouraged to attend.

Topics

Securing Export Sales

Payment Options, Export Finance, and Credit Tools

Export Working Capital Loans

Speakers

Robert Stackpole, U.S. Department of Commerce
Birmingham Export Assistance Center

Bill Cummins, JP Morgan Chase, Global Trade Services, New Orleans

Ray Gibeau, International Trade Officer
U.S. Small Business Administration, Atlanta

This workshop is organized in cooperation with:



**EXPORT PAYMENTS & FINANCING SEMINAR
FLORENCE, AUGUST 28, 2008**

REGISTRATION FORM

(PLEASE COMPLETE FOR EACH PARTICIPANT AND FAX TO 205-731-0076)

Name: _____ Title: _____

Company: _____

Address: _____

City: _____ State: _____ Zip: _____

Tel: _____ Fax: _____

Email: _____

Cost: \$25 per person
Registration is required

Make check payable to: Birmingham Export Assistance Center

Mail payment to: Birmingham U.S. Export Assistance Center
950 22nd Street North, Suite 707
Birmingham, AL 35203-5309

Registration Deadline: August 26, 2008

For more information contact:

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The University of Alabama
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Space is limited. Please register early.

The Alabama International Trade Center at The University of Alabama is an institutional member of the Alabama Small Business Development Consortium. Funded in part through a cooperative agreement with the U.S. Small Business Administration. Reasonable accommodations for persons with disabilities will be made if requested at least two weeks in advance. Contact Karla Jordan, Box 870396, Tuscaloosa, AL 35487-0396 or 1-800-747-2482.