

Introduction to HTS/Schedule B Classification

Presented by Allocca Enterprises, Inc.



Allocca
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Tuesday Nov 3rd 8:30 a.m. – 4:30 p.m.

**Location: Chamber of Commerce of Huntsville/Madison County
225 Church Street, downtown Huntsville, AL 35801**

Topics Include:

- **Understand how, why and when the Harmonized Tariff Schedule was created.**
- **Learn what the GRI – General Rules of Interpretation are and how they are used on every classification.**
- **Review the roles of a customs broker, freight forwarder and importer/exporter of record.**
- **Learn the difference between a Schedule B & HTS number.**
- **Understand how to use the CROSS- Customs ruling on-line search system.**
- **Review instructor & CBP based specific classification examples.**

Who should attend: Traffic managers, purchasing managers, shipping/receiving personnel, compliance officer, sales managers, customer service managers and anyone involved or concerned with international shipments.

Cost is \$395 per person for all current members of NAITA. \$450 for all non-members if you pre-register by Oct 26th. \$495 for all to register after Oct 26th. Includes all reference material, morning pastries & lunch.

Seating is limited, reservations & check required to guarantee seat
Must RSVP via fax 518.732.2241 Attn: Mike Allocca. Checks must be received no later than Nov 2nd. Please see website for on-line payment

Registration Form – Introduction to Classification Training

As many of you know, classification is the hardest part of importing/exporting. How do you know the classifications used by your customs broker or freight forwarder are up-to-date? Do you know if you have any binding rulings with CBP? Do you know if there are similar products with binding rulings that you can review? When was the last time you received training on classification? Relying on a customs broker or freight forwarder without input from the importer/exporter is not using due diligence or reasonable care. Do you have a current list of each of your classifications and descriptions? Is it reviewed by your staff and/or an expert regularly to ensure its accuracy? How can you prove to customs that you used due diligence and reasonable care when determining your classifications? You will have these questions answered and more during the training.

Program overview

This program will help you begin to understand how to use the Harmonized Tariff System for imports and the Schedule B listing for exports. We will learn and review the 6 GRI- General Rules of Interpretation used to classify every product. We will go through instructor & CBP based sample classifications using each of the GRI's. By using the CROSS system we will show how CBP reviews binding ruling requests and what that means for your products. After the training you will know where to go for help and what to look at when beginning to look at your own products. Many companies are exposing themselves unnecessarily by not regularly reviewing or understanding their own classifications. Importers and exporters are required to use reasonable care and due diligence in determining accurate classifications. Why not learn how to begin that process and keep your company in compliance?

Topics covered

- **Understanding the HTS/Schedule B classification system.**
- **Review chapter 98 for proper U.S. Goods returned/repairs/warranty classifications.**
- **Go through the abbreviations for commodity classification and units of quantity/measure.**
- **Determine the difference between duty, user fees, antidumping/countervailing duties.**

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Detach from here and mail in with payment

Nov 3rd, 2009 Huntsville, AL Introduction to Classification Training 8:30- 4:30
\$395 to pre-register by Oct 26th / \$450 to register after Oct 26th (there are no exceptions)

Company Name _____ Number of attendees _____

Attendee # 1 _____ Attendee # 2 _____

Telephone # _____ 1st e-mail address _____

Fax # _____ 2nd e-mail address _____

Payment: Payment via credit card (pay pal charges a 5% service charge. Please see website to pay via credit card.)

Mailing Check (please make payment to Allocca Enterprises, Inc & mail payment to 570 Knickerbocker Road, Schodack Landing, NY 12156 Cancellations must be received 72 hours (3 complete business days) in advance of the program in order to receive credit towards a future program.

Allocca Enterprises, Inc.

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