

Issues from Business Development Session Monday, May 23, 2005 Huntsville International Airport

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Votes	ISSUE
19	1. Establish Regional Vision – work to support the development of a vision encompassing the entire region.
15	2. Improve foreign trade education & networks, leverage NAITA to small businesses across the region, increase opportunity for securing work VISAs for employees, and involve international (foreign-owned) companies in business development.
12	3. Use local Foreign Trade Zone more & market better – Increase promotion of the FTZ to new and existing companies.
12	4. Learn how to expand subclusters and grow new clusters across the region - learn how to utilize industry cluster mapping to develop industry.
9	5. Develop incentives for current businesses. – Incentive existing businesses to grow/stay in addition to new facility locations in the state.
6	6. Create intermodal designated railroad between Huntsville & Mobile. - Work with railroads to have one or more existing lanes designated as intermodal from Mobile to move containers in and out of the new, soon to be expanded, container facility.
4	7. Secure gas pipeline to airport – support the development of a petroleum pipeline serving the airport and surrounding community.
2	8. Develop river access for business – add river access to the Intermodal Center.
2	9. Identify missing links in each (existing) cluster. -- See #4.
1	10. Assist industry strengths across the region – capitalize and grow from the regions strengths.
0	11. Redefine / upgrade manufacturing jobs – work to development higher value manufacturing jobs.