



Interested in Doing Business in Vietnam? We can help.

Briefings: May 19, Mobile; May 20th Birmingham and Huntsville

Statewide Trade Mission to Vietnam

Mission Details:

Who: Alabama’s industrial and service industries, with a focus on small and medium-sized enterprises

When: March 25th- April 3rd, 2010

Where: Hanoi and Ho Chi Minh City

Approximate Costs:

- Airfare and Hotel: \$3,300
- Participation Fee: \$300
- Business to Business Meetings: \$1,800
(2 days appointments at \$900 per day)
(Cost includes car, driver and translator)

Why Vietnam?

- Vietnam is a true emerging market, offering ground floor and growing opportunities for U.S. exporters and investors.
- Vietnam’s economic growth rate has been among the highest in the world in recent years, expanding annually at 7-8.5 percent, while industrial production has been growing at around 14-15 percent per year.
- Continued strong economic growth, ongoing reform and a large population of 85million—half of which are under the age of thirty—have combined to create a dynamic and quickly evolving commercial environment in Vietnam.
- Alabama exported over \$20 million of goods and services to Vietnam in 2008, an increase of 372% since 2005.
- Alabama ended 2008 as the 20th-largest ranked exporter to Vietnam.

An opportunity you do not want to miss

A delegation of business and government leaders will travel to Vietnam to help Alabama increase business with this trading partner and promote the state as a world class business center. The trip will be coordinated by the Mobile Area Chamber of Commerce, the Alabama Development Office and the Export Alabama Trade Alliance.

Participants have the opportunity to meet face-to face with key contacts including U.S. Embassy officials, Vietnam government officials and industry decision makers. This multi-industry mission will focus on matching participating companies with distributors, agents, representatives, joint venture partners and buyers in these markets. Our objectives are to expand trade thereby creating jobs and developing Alabama’s economy.

Statewide Briefings & Mission Interest Form

Mr. Patrick Santillo, Regional Director-East Asia & Pacific of the U.S. Commercial Service, will be our guest speaker. Mr. Santillo will provide a market overview of Vietnam and provide useful insights into doing business in Asia. To apply for the Vietnam mission or to attend a briefing, return this form or contact Bridgette Clark, Mobile Area Chamber of Commerce, International Trade Division, 451 Government Street, Mobile, AL 36608 Tel: 251-694-0702 Fax: 251-431-8608, Bclark@mobilechamber.com

I would like to attend:
 _____ Mobile Area Chamber of Commerce, 451 Government Street, May 19, 11:30 to 1:00
 _____ Birmingham Regional Chamber, 505 North 20th Street, Suite 200, May 20, 8:00 to 9:30
 _____ Chamber of Commerce of Huntsville/Madison County, 225 Church Street, May 20, Noon to 1:30

Name: _____ Title: _____
 Company: _____
 Address: _____
 City: _____ State: _____ Zip: _____
 Tel: _____ Fax: _____
 Email: _____